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# Transform Your AP with AI — **Built for Manufacturing**

## Automate Invoice Processing and Free Your Finance Team for More Strategic Work

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Process invoices in any format, improve speed and accuracy with precise coding, and eliminate manual work — all in under 60 days with OpenEnvoy AP QuickStart.



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# The AP challenge in manufacturing

Manufacturers often face overwhelming challenges in managing accounts payable (AP). For controllers and heads of finance, managing AP feels like operating with one arm tied behind their back. Teams are constantly underwater, burdened by manual reconciliation, slow approvals, and a lack of visibility into critical metrics like spend, vendor performance, and opportunities for early payment discounts.

The manual nature of these processes forces finance teams to spend their time fixing errors, chasing discrepancies, and processing invoices—tasks that AI excels at. This inefficiency prevents businesses from optimizing vendor relationships, negotiating better terms, and implementing innovative cash flow strategies. Over time, these challenges hinder growth and reduce competitiveness.



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# A simple solution to automate AP

As an innovator in AI-driven AP automation, OpenEnvoy has spent years helping businesses of all sizes transform their AP processes. OpenEnvoy AP QuickStart is specifically designed to address the needs of small to mid-sized manufacturers. By automating invoice capture and coding, eliminating manual work, and improving accuracy, OpenEnvoy AP QuickStart delivers measurable results without requiring IT resources or complex configurations.

Whether you're using Bill.com, QuickBooks Online, or similar platforms, OpenEnvoy AP QuickStart helps simplify AP processes in as little as 60 days. As your needs evolve, you can seamlessly scale to advanced automation, including N-way matching and our Autonomous Finance platform, to further optimize your financial operations.



# The benefits of OpenEnvoy AP QuickStart

OpenEnvoy AP QuickStart delivers transformative results by addressing your most common pain points. Here's how:

## Effortless automation: streamline your AP process

- Capture invoices instantly, eliminating manual entry and bottlenecks.
- Reduce approval delays with AI-powered coding that works seamlessly with your ERP.
- Gain real-time visibility by posting invoices directly to your ERP.

## Easy to implement, easy to use: start with capture and code

- No IT involvement is required — we handle setup and configuration.
- Designed specifically for businesses using platforms like Bill.com, QBO, or similar systems.
- As your needs grow, transition easily to advanced automation, including AI-powered matching.

## More accurate: reduce errors and eliminate cash leakage

- AI-driven coding ensures data accuracy and eliminates discrepancies.
- Prevent duplicate payments, overbillings, and manual mistakes.
- Improve cash flow visibility with error-free reporting and better insights.

Challenge	Before OpenEnvoy AP QuickStart	After OpenEnvoy AP QuickStart
<b>Invoice entry</b>	Manual data entry; prone to errors	Automated capture from any format
<b>Approval delays</b>	Time-consuming approvals and bottlenecks	Streamlines invoice delivery with automated reminders.
<b>Vendor relations</b>	Strained due to late payments	Posts accurate, real-time updates to ERP systems automatically.

In summary, you can transform your AP process with AI automation, making it faster, simpler, and more accurate — all in just 60 days.

Learn how OpenEnvoy can revolutionize your AP processes.  
**Book your 15-minute call today!**

# Customer success

Many small to medium-sized manufacturers and related industries have successfully gotten up and running quickly with OpenEnvoy. Here's a small sample of their challenges and the impact of leveraging an AI-powered platform.

## Forest Products Distributors

### ABOUT

Forest Products Distributors (FPD) is a \$10M/yr leading manufacturer and distributor in the building materials industry.

### CHALLENGE

Manual invoicing and reconciliation was taking 90+ days and was error-prone.

### RESULTS

Eliminated duplicate payments, reduced manual tasks by 90%, and gained real-time cash flow visibility.

## Allied Moulded

### ABOUT

Allied Moulded is a \$40M manufacturer of electrical enclosures and composite materials for various industries.

### CHALLENGE

Manual AP processes led to frequent errors and slowed down invoice approvals. The company wanted to save on future labor costs and avoid hiring another AP headcount.

### RESULTS

Reduced manual data entry by 65%, improved invoice accuracy by 92%, and enhanced workflow efficiency to support future growth.

## Valley Farms Transport

### ABOUT

Valley Farms Transport, a \$25M logistics and transportation company, specializes in efficient and reliable agricultural freight solutions. It is California's largest agricultural pure trucking bulk carrier and counts Campbell's and Heinz among its customers.

### CHALLENGE

AP inefficiencies caused delays in vendor payments and frequent reconciliation issues.

### RESULTS

The company eliminated manual keying for invoices and automated invoice processing, eliminating manual data entry. In addition, it implemented automated routing and approval workflows. As a result, it has cleared its invoice backlog, improved vendor payment timeliness, and reallocated staff to strategic initiatives.

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# Is OpenEnvoy AP QuickStart a fit for your business?

- **Capture invoices** automatically from email, PDFs, or other formats.
- **Code invoices** with AI-driven accuracy, assigning GL codes to each line item.
- **Integrate seamlessly** with your ERP through a one-click setup, requiring zero IT involvement.
- Provide **pre-configured best practice workflows** and templates.
- Deliver **AI-powered data extraction** and approval workflows.
- Include **standard reporting tools** and insights.
- Offer **dedicated onboarding and training support** to ensure a smooth go-live.

If you're a small to mid-sized manufacturer (or related industry) interested in an AI-driven AP solution that can:

OpenEnvoy AP Quickstart is the simplest way to streamline your AP processes using AI today while setting the foundation for advanced AP automation, such as invoice matching, dynamic pricing, early payment discounts, etc.

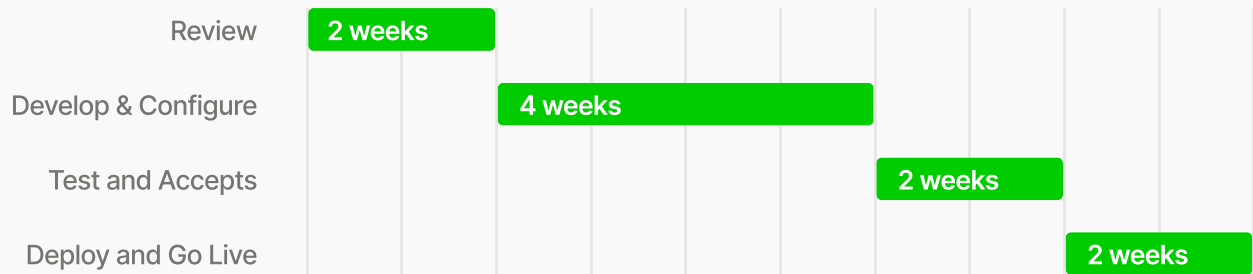
## Program qualifications

If the following describes your company, then OpenEnvoy AP QuickStart may be right for you.

- ✓ You process 500–5,000 invoices per month.
- ✓ You use one of our one-click ERP integrations.
- ✓ You have standardized approval workflows in place.
- ✓ You receive invoices electronically (e.g., PDF, email).
- ✓ You'll respond promptly to answer queries and provide access to OpenEnvoy to ensure progress.
- ✓ You don't want to invest in extensive IT resources.

OpenEnvoy AP QuickStart will help you start on the path to seamless automation, allowing you to realize greater efficiency in your AP processes.

## High-level timeline to go-live



## Pricing

OpenEnvoy offers a straightforward pricing structure to help small and medium-sized businesses transform their AP processes with minimal risk and maximum value.

- **Guaranteed implementation time:** Get up and running in just 60 days.
- **Proven ROI:** Achieve a 1x return on investment in less than 12 months—guaranteed.
- **Affordable investment:** We meet or beat industry pricing.

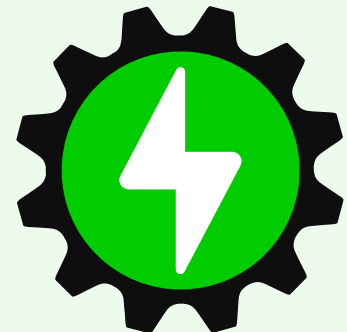
With OpenEnvoy's AP QuickStart, you're not just paying for software—you're investing in a guaranteed solution to eliminate manual work, improve accuracy, and increase cash flow. Ready to get started? Let's transform your AP operations today.

## A risk-free choice

- **No long-term contracts:** Start without commitment and scale as needed.
- **Quick results:** See improvement within weeks.
- **Transparent pricing:** Know your costs upfront—no hidden fees.
- **Full support:** Dedicated implementation resources ensure your success.

## Don't wait. Book your 15-minute call today.

Schedule your 15-minute call today to see how AP QuickStart can transform your operations. In just 15 minutes, we'll share your expected ROI, walk through the onboarding timeline, and answer any questions.



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**OpenEnvoy** is an award-winning Autonomous Finance company. Our team of experts in procure-to-pay and machine learning develops technology that helps manufacturers and companies with complex spend manage complex financial operations with ease. OpenEnvoy's solutions automate routine tasks to ensure compliance, optimize cash flow, and eliminate cash leakage.

**OpenEnvoy**